

(JUNIOR) ACCOUNTMANAGER TWEETALIG



ALGEMENE INFORMATIE

Sector	Handel, commercie en ondernemen
Niveau	4
Leerweg	bol
Dag/avond	Dagopleiding
Duur	3 jaar
Crebo	25132

LOCATIE

's-Hertogenbosch, Vlijmenseweg

(JUNIOR) ACCOUNTMANAGER TWEETALIG

WAT GA IK LEREN?

The IBS program is a unique combination of bilingual courses and experiences, based entirely upon the international aspect of business whilst utilising the English language throughout. As such, the IBS code of conduct insists upon appropriate business-like procedures and behaviour.

The theory classes explain the various methods that can be used to sell products/services, how marketing is used by sales departments, how to deal with financial figures, and the principles of Customer Relationship Management (CRM) to ensure positive customer relationships. The course also includes Dutch and English language classes, mathematics lessons and Careers & Citizenship advice.

The internship program provides a valuable "prove yourself" opportunity, where a student's performance and employability can be measured in the real-world business environment.

Internationally-recognised Certificate of Excellence: Graduates with an average score of 7.0, whilst meeting some additional standards, will be awarded a Certificate of Excellence: the European Business Baccalaureate Diploma (EBBD). The combined IBS and EBBD program focuses on an understanding of economic relationships in Europe and require individual readiness for mobility, extensive soft-skills and business competence in order to comfortably deal with international business challenges.

Within each course we offer the possibility to add-on extra, non-compulsory subject modules enabling a tailor-made course to suit your interests and specific needs.

WAT KAN IK WORDEN?

The International Business Studies (IBS) department provides training for (Junior) accountmanager positions. Courses are bilingual in English/Dutch. Training programs are designed to prepare the individual with a commercial mindset suitable for positions within business-to-business environments, e.g. within wholesale, production or service companies.

As a (Junior) accountmanager, selling your company's products or services, you are the source of information via telephone calls with prospective customers. You are also responsible for the internal order processes and incorporating market research into proposals as and when required by your supervisor.

The (Junior) accountmanager role requires sales guidance and consultancy for a company's larger customers. Being the day-to-day contact for larger customers requires maintaining positive long-term relationships in addition to coordinating projects with the customer.

(JUNIOR) ACCOUNTMANAGER TWEETALIG

WAT DOE IK TIJDENS DE STAGE?

The (mandatory) internship element of the course provides the opportunity to become a trainee of an actual company, often with the possibility to be hands-on with the daily tasks, demonstrating and developing skills whilst achieving real-life work experience for the resume! The IBS department collaborates with businesses to provide supervision for all internship work placements.

Please note:

1. Only companies listed on <http://www.stagemarkt.nl/> are approved for our internships.
2. In order to achieve the EBBD, an internship abroad is required!

HOE MELD IK ME AAN?

Do you want to enroll for this course? Select 'Aanmelden voor deze opleiding' and follow the steps.

More information about the enrollment process can be found [here](#).

(JUNIOR) ACCOUNTMANAGER TWEETALIG

GOED OM TE WETEN

The (Junior) accountmanager program offers the opportunity to be awarded with a Certificate of Excellence: the European Business Baccaalaureate Diploma (EBBD).

Costs do not include the costs for a laptop.

MEER WETEN?

- Call or mail the Studenten Succes Centrum, +31 73 624 96 00; info@kw1c.nl
- Meet our college at one of our open days. Visit www.kw1c.nl
- Registration for the new school year starts november 1.

(JUNIOR) ACCOUNTMANAGER TWEETALIG

WAT ZIJN DE TOELATINGSEISEN?

- Vmbo-diploma (preparatory secondary education): vocationally oriented route, mixed educational route or theoretical route
- Transit certificate havo 3 to havo 4
- Related professional education level 3
- A test English with a sufficient result is mandatory to make before starting this education.

WELKE VERVOLGOPLEIDING KAN IK DOEN?

National and international bachelor studies.

WAT ZIJN DE STUDIEKOSTEN?

Verplichte kosten

Ministerie (lesgeld)	€ 1239,-
First year	€ 300,-
Second year	€ 100,-
Third year*	€ 250,-

*Including costs for Cambridge Assessment English

Lesgeld (jaarlijks) is verplicht wanneer je op 1 augustus van het nieuwe schooljaar 18 jaar of ouder bent.

Vrijwillige kosten

Each year	€ 0,-
Excursion (in first, second or third year)	± € 450,-

The (Junior) accountmanager program offers the opportunity to be awarded with a Certificate of Excellence: the European Business Baccalaureate Diploma (EBBD).

Costs do not include the costs for a laptop.